

# Health and Care Research and Innovation Support Across Manchester

SME Toolkit

# Health and Care Research and Innovation Support Across Manchester

## SME Toolkit

**Welcome to the Manchester SME Toolkit, an interactive resource designed to support healthcare and life science researchers and innovators understand and access support within Manchester's innovation ecosystem.**

This toolkit guides you through each stage of technology readiness and connects you with the most relevant Manchester-based contacts, programmes, and resources to advance your work.

By exploring this toolkit, you can easily navigate the diverse landscape of support services offered in Manchester and identify opportunities to collaborate, develop or scale your research and innovation here.

Our goal is to foster a thriving ecosystem where ideas can flourish and contribute to improving health and care for our population.

# Why did we produce this toolkit and what does it do?

We have produced this toolkit for industry partners working in the healthcare and life sciences sector who are looking to collaborate with research and innovation infrastructure across Manchester.

There are some key challenges that industry partners face:

- *Not knowing who can offer specific support*
- *Being unsure how best to contact people and teams*

For each support infrastructure, the toolkit makes clear:



The specific service offers delivered



The criteria a company must meet to be eligible for support



Which Technology Readiness Levels are supported



How to find out more information

The sectors each support organisations work with are indicated at the top of each slide:

Life Science

HealthTech & MedTech

Diagnostics

BioTech

Data & Digital

Pharma

CROs

Explore the toolkit and see how we can support your research and innovation



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## Icon Key



Clickable Link



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Useful information



Case Study



Email Link



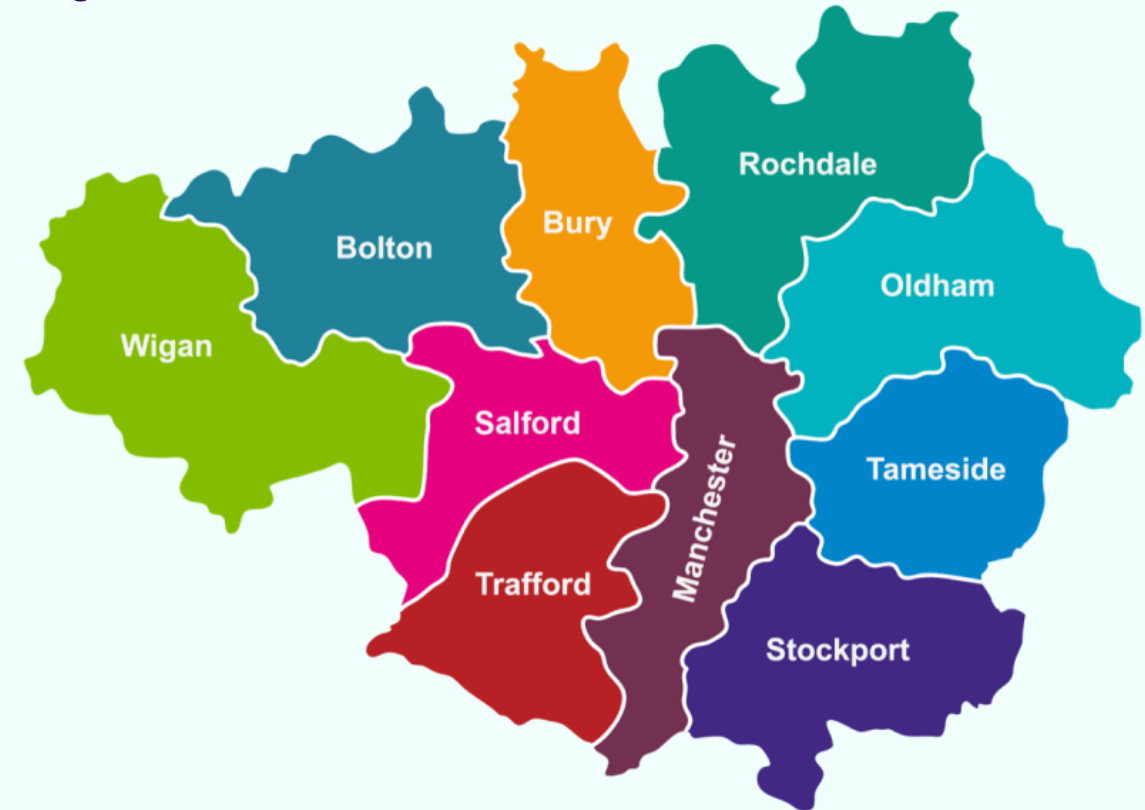
## Why Manchester?

Greater Manchester is a leading hub for health research and innovation. With seven acute NHS trusts, two mental health trusts, one ambulance trust, and extensive NIHR infrastructure, the region offers a highly connected environment for developing and testing new ideas.

Four universities and strong NHS–academic partnerships create clear pathways to expertise, facilities, and clinical networks.

Home to 3 million people, the region provides the scale and diversity needed for impactful, real-world research. Significant health and socioeconomic inequalities also drive a shared commitment to innovation that improves outcomes and reduces disparities.

Together, this makes Greater Manchester a dynamic and collaborative place to accelerate research and innovation that truly matters.



# Technology Readiness Level

The Technology Readiness Level pathway (TRL) outlines the stages of innovation development, from initial idea generation to a commercially available product.

There are 9 TRLs in total, each representing a different level of maturity.

You should understand what TRL your innovation is currently at, which will allow you to access the appropriate support for your specific needs.

If you would like to understand more about the TRL pathway or need support to map where your innovation may be, there are several resources available.



## UK Research and Innovation

Further information on the 9 levels.



## Pankhurst Health Technology Translation Toolkit

An interactive resource where you can map to the pathway and record evidence.



TRL 9

TRL 8

TRL 7

TRL 6

TRL 5

TRL 4

TRL 3

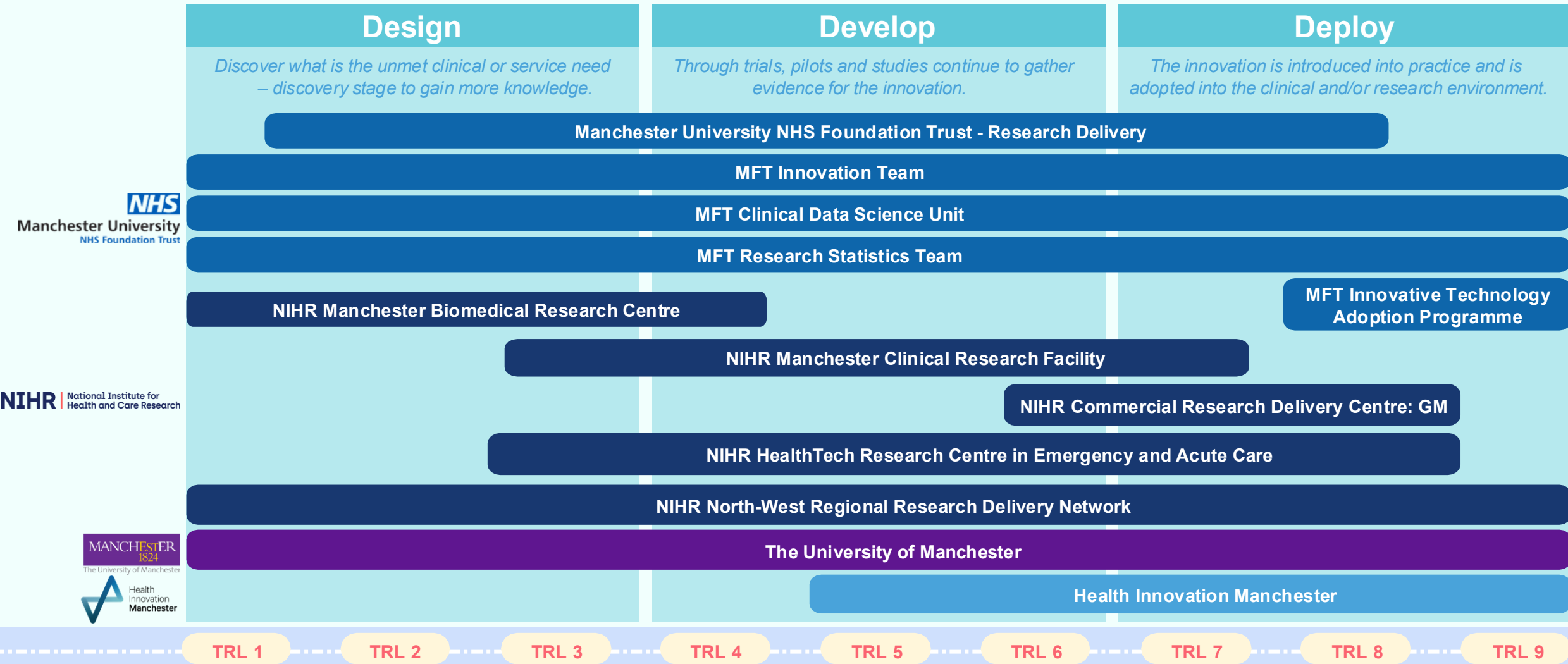
TRL 2

TRL 1

# Support at each stage



Use this graphic to understand which infrastructure supports each stage of the development journey.



# Collaborating with the NHS, NIHR and academia on innovation



There are some key considerations that are important for SMEs to recognise when working with public sector stakeholders on an innovation:



## Funding

Securing funding is essential for collaboration and many support organisations can partner as co-applicants to help strengthen your funding pathway.



## Clinical input

Clinical expertise is most valuable when brought in early. We can work together to identify the right clinical partners who can help guide your development journey.



## Timelines

Working with public sector partners can involve multiple steps and stakeholders. By planning together, we can build realistic timelines that support smooth progress.



## NHS in Greater Manchester

GM's NHS is made of up several organisations, including 7 acute trusts. Understanding this landscape helps connect you with the right teams across the system.



## Regulatory landscape

There are different steps and evidence required to gain regulatory approval in the UK. Use this toolkit to help understand the support available at each stage.



## Value recognition

It's important that NHS contributions to innovation are recognised. We'll work with you to agree clear terms that support strong, sustainable partnerships.



## Collaboration

The NIHR infrastructure supports all TRL levels, and collaboration is central to how programmes operate across GM.



## Procurement

Procurement in the NHS is complex, requiring time and effort. There is support to help you understand the process.



Learn more about how NICE can support industry, the process around getting a recommendation and the route to adoption

**NICE** National Institute for Health and Care Excellence



Check out the NHS Innovation Service to find out more about the steps to adoption into the NHS

**NHS Innovation Service**  
Supporting healthcare innovators

# Essential prep for working with the NHS, NIHR and academia



When engaging with the NHS, there are some key points we will want to know about, so you should prepare for these:



## Understanding the problem and identifying an end user

Clarifying the problem and identifying your end users helps ensure your innovation meets real needs, co-creation can be invaluable.



## Market research

Exploring existing solutions and market gaps will help you position your innovation effectively.



## Value proposition

A clear value proposition will help communicate how your innovation benefits patients, services or systems.



## Evidence

Gathering and sharing evidence supports understanding of your innovation's potential and current TRL.



## Alignment to strategy

Checking how your innovation aligns with NHS and NIHR priorities can strengthen your case for support.



## Understand if a study is research

If a study is classed as research, as defined by the UK Policy Framework for Health and Social Care Research, there may be different steps required to set up a study.



Health Innovation Kent, Surrey and Sussex have developed a useful Real-world Evaluation Guide to help early-stage innovators understand the importance and steps of evidence generation. It covers many of these points and provides prompts to think about.



Find more information on strategies online:

- *NHS 10-year plan*
- *Life Sciences Sector Plan*



Use this online tool by the HRA to determine if your study is research




The NHS has committed to becoming the world's first net zero health service by 2040, by 2045 this ambition expands to include the wider NHS Supply Chain. For those looking to work with the NHS, aligning with these ambitions is essential, here are some key considerations:


 For helpful guidance on Innovating Sustainably take a look at the Innovator Support Pack developed by the Health Innovation Network.



## Alignment to strategy

Ensure your product is aligned to NHS net zero demands: consider how your product could contribute to these aims and decarbonise care pathways.


 Information and examples – Sustainable Care Pathways Knowledge Hub

 Care Pathway Calculator to assess the potential impacts of a change.



## Prepare a Carbon Reduction Plan


All organisations supplying to the NHS need one, and from 2027 public reporting on progress will be required.


 Cabinet Office's Carbon Reduction Plan template




## Consider your product's impact & lifecycle

It will soon be necessary for suppliers to understand and report the environmental impact of each product. Consider how you can reduce the environmental impact of your product and how you will capture and report these impacts. There is some helpful guidance:

 Circular economy principles


 Product Life Cycle Accounting and Reporting Standard

 Medical devices and technologies – Design for Life Roadmap



## Understand the NHS Net Zero Supplier Requirements

Organisations wishing to supply to the NHS need to meet certain conditions, learn more below:

 Greener NHS – Supplier Information

# Patient and Public Involvement and Engagement, and Inclusive Research



Patient and Public Involvement and Engagement (PPIE) and inclusive research practice ensures research and innovation reflect real community needs. Inclusivity brings diverse perspectives, reduces bias, and improves relevance and impact.



## Inclusive Research

Inclusive research can be defined as “research that takes deliberate action to meet the health research needs of different people, to address barriers to inclusion and to promote environments where everyone feels included, respected and valued.”

Inclusive Research seeks to empower participants to co-produce and engage in all stages of the research process, ensuring research outcomes are relevant and meaningful.

### Examples of embedding inclusion in your research:

- Setting a budget for inclusion
- Including under-served areas in research
- Specifying which demographic data you will collect and how you plan to use it
- Inclusive recruitment strategies e.g. location and language

The Inclusive Research Methods Team is based at the University of Manchester.

- [Visit the IRM website](#)
- [Contact the team](#)

[NIHR Inclusive Research Guidance](#)

**Inclusive Research**  
People in studies have better outcomes

**Good science**  
Studies reflect our population and needs

**Reduce inequalities**  
Good science through inclusive research

**VOCAL**

Vocal is a Manchester based organisation that connects people with health research through creative, collaborative programmes. Learn more via their website.



## Patient and Public Involvement and Engagement

PPIE in research is a vital part of developing successful innovations that effectively serve populations they aim to support. Implementation often relies on evidence that innovations have been shaped in partnership with public and patient stakeholders.

**Involvement\***  
doing research “with” or “by” people, not “to”, “about” or “for” them.

**Engagement\***  
sharing research with wider audiences to stimulate interaction and dialogue.

PPIE in research and innovation can be done in different ways.

### Examples include:

- Having public contributors as part of your project team and advisory group throughout product development
- Involving patients and the public in co-designing specific outputs from research and innovation projects

[Principles of PPIE in Innovation](#)



# Why did we produce this toolkit and what does it do?

Organisations listed in this toolkit offer various services that can be accessed by SMEs. Here we've grouped the services by their main area of focus to make it easier for you to find the kind of help you need quickly.

## Evidence for HealthTech



NIHR HealthTech Research Centre in Emergency and Acute Care

## Data



MFT – Clinical Data Science Unit



MFT – Research Statistics Team

## Innovation Development



MFT – Innovation Team



Health Innovation Manchester

## Translational Research



NIHR Manchester Biomedical Research Centre



The University of Manchester

## Clinical Trials



NIHR Manchester Clinical Research Facility



NIHR North West Research Delivery Network



NIHR Commercial Research Delivery Centre: Greater Manchester



MFT – Research Delivery Team

## Innovation Adoption



MFT – Innovation Technology Adoption Programme



## Office and Lab Space

Citylabs and Manchester Science Park

Please note that to receive support from the listed organisations, this often requires access funding in the majority of cases.

# Manchester University NHS Foundation Trust - Research Delivery Team

Manchester University NHS Foundation Trust (MFT) is on the cutting-edge of research and has strong ties with The University of Manchester. At any one time there are over 1,500 active trials within the Trust, giving patients the opportunity to take part and shape research. Research is conducted across MFT hospitals and local care organisations, covering general care and hospital specialisms.

The Research Delivery Team offer dedicated support throughout the study lifecycle from study set-up through to close out. They support study sponsors to identify Principal Investigators/Researchers to develop and/ or deliver study protocols across MFT. Alongside supporting funding applications that involve MFT staff.

The Research Delivery Team have dedicated operational and clinical delivery staff to support delivery of studies across all phases, using innovative delivery models including research vans in the community.

## Checklist for accessing support

- Alignment to the services that MFT deliver

TRL: 1-8

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Phase 1-4 clinical trial delivery
- Clinical trial feasibility and site evaluation
- Study design, set up and delivery
- Access to clinical and academic expertise
- Funding application - collaboration and support
- Sponsorship support
- Shaping work together with patients and public (PPIE)

## Further Information

-  [MFT Research webpage](#)
-  [Contact the MFT Research Team](#)
-  [Submit an enquiry to the MFT Research Team](#)



Manchester University NHS Foundation Trust (MFT) is one of England's largest acute Trusts, bringing together 10 hospitals and 2 local care organisations. It is the leading provider of specialised services in the North West and is among the most research-active NHS organisations nationally.

The Innovation Team supports the development of ideas that sit outside existing programmes or infrastructure, helping innovators explore new approaches and navigate potential pathways.

They also help build long-term partnerships and work at a strategic level to align priorities, enabling MFT and its partners to co-develop projects that deliver shared value and improve patient care.

With strong connections across MFT, the team can point you toward the most relevant support and expertise for your work.

## Checklist for accessing support

- Innovations need to be applicable to the services MFT delivers

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Developing a strategic partnership with the trust
- Access to clinical expertise Investigator identification
- Real world evaluation
- Use case identification and development
- Collaboration with NIHR infrastructure
- Study design, set up and delivery
- Funding application – collaboration and support
- Shaping work together with patients and public (PPIE)
- Partnership working with Charity and Voluntary, Community, Faith and Social Enterprise (VCFSE) organisations

## Further Information



Submit an enquiry to the Innovation Team

# Manchester University NHS Foundation Trust – Research Statistics Team

The Research Statistics Team provides specialist statistical input for studies across MFT. They can advise on study design, help refine primary research questions, support protocol development and ethics applications, and contribute to grant submissions.

They also offer guidance on database design to support clean, reliable datasets, and can review protocols, advise on recruitment strategies from a statistical perspective, and assist with analysis plans, final analysis, and write-up. Statistical analysis can be carried out by the team or supported alongside clinicians and research fellows.

The team works with partner-provided data or via the MFT Secure Data Environment, helping researchers access appropriate datasets and connect with relevant clinical experts. All team members have extensive experience and hold honorary contracts with The University of Manchester.

All requests will be prioritised for attention as follows:

High – External grant applications, statistics time costed into budget

Medium – Internal grant applications/ existing R&D approved projects

Low – unfunded/ student projects (universities should be main supporter of their students' projects)

## Checklist for accessing support



Please note that the remit is to support research projects. Clinical audit and service evaluation may be supported workload permitting and at the discretion of the statistician.

TRL: ALL

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Analytics
- Phase 1-4 Clinical Trial Delivery
- Funding application – collaboration and support
- Peer review of protocol
- Trial recruitment strategy support
- Study design, set up and delivery
- Dissemination, interpretation of results and preparation for the next steps.
- Access to clinical and academic expertise and investigator identification
- Training and development programmes

## Further Information



[Research Stats webpage](#)



[Contact the Research Stats Team](#)



[Submit and enquiry to the Research Stats Team](#)

# Manchester University NHS Foundation Trust – Clinical Data Science Unit (CDSU)

Manchester University NHS Foundation Trust's (MFT) Clinical Data Science Unit (CDSU) provides dedicated analytical support for data-driven research and innovation. ISO27001 certified, the CDSU holds ethics approval and a pre-approved Data Protection Impact Assessment for all MFT patient data. Access to data is provided on a project-by-project basis remotely via the Secure Data Environment. All projects require approval by the CDSU's Data Access Committee, which includes patient and community representatives.

The team can conduct feasibility studies and support data specification during the application phase.

MFT serves a population of over 950,000, and the data warehouse contains:

- Structured clinical data
- Medical images (e.g. PACS, OPACS, Digital Pathology)
- Documents and free text
- Data from patient wearables

## Checklist for accessing support

- Completed CDSU application form, including supporting documentation and MFT staff collaborator
- Project approval by CDSU Data Access Committee  
*(This doesn't need to be in place before contacting the team)*

Since 2021, MFT has had a single electronic patient record across the Trust; however, the MFT data warehouse holds data with a maximum follow up of 22 years from legacy systems too. There is 400+GB of health records.



TRL: ALL

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Access to data
- Data feasibility studies
- Secure Data Environment
- High Performance
- Computing Imaging Pipeline
- Waveform Data Pipeline
- Investigator identification
- Access to clinical expertise
- Analytics
- Peer Review

## Further Information



Contact the CDSU



Submit an enquiry to the CDSU

# Manchester University NHS Foundation Trust – Innovative Technology Adoption Programme (iTap)

TRL: 8 - 9

MFT's Innovative Technology Adoption Programme (iTap) offers comprehensive support for various technology types and entry points.

Selected technologies will benefit from receiving fast track product support and full testbed process, with associated governance and operational support to facilitate successful implementation.

'Market ready' refers to an innovation that

- Has all relevant regulatory approvals
- Has evidence of clinical validation
- Has data protection measures in place and documented
- Can integrate with existing systems if needed




## Checklist for accessing support

- Innovations need to be market ready
- Innovations need to meet one of the iTap Programme priorities:
  - Improved cancer performance
  - Increased productivity
  - Streamlined patient flow
  - Tackling health inequalities
- Innovations need to be interoperable with MFT systems e.g Electronic Patient Records – the iTap team can help evaluate this

## The team can help you with:

- Real world evaluation
- Implementation and adoption guidance
- Clinical champion identification
- Value proposition development and review
- Business case development support

## Further Information

-  [iTap webpage](#)
-  [iTap enquiry form](#)
-  [Contact for more information](#)



Manchester BRC is hosted by Manchester University NHS Foundation Trust and The University of Manchester – in partnership with five NHS Trusts:

- Blackpool Teaching Hospitals NHS Foundation Trust
- The Christie NHS Foundation Trust
- Greater Manchester Mental Health NHS Foundation Trust
- Lancashire Teaching Hospitals NHS Foundation Trust
- Northern Care Alliance Foundation Trust

The BRC aims to translate scientific breakthroughs into new treatments, diagnostics and medical technologies for patients and people. They have 13 research Themes.

## Checklist for accessing support

- The BRC can offer access to expertise and support for research across our 13 research Themes that are split into 4 Clusters:
  - Advanced Diagnostics & Therapeutics Catalyst
  - Cancer
  - Inflammation
  - Under Researched Conditions
- The BRC research focuses on experimental medicine – phase 1 and 2 clinical research, pilots, proof of concept studies



Case Study  
Chronic  
Cough



Case Study  
Beside  
Stroke Test

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Pre-clinical study delivery of experimental medicine
- Investigator identification
- Access to clinical and academic expertise
- Knowledge exchange and staff placements
- Collaboration with other NIHR infrastructure
- Shaping work together with patients and public (PPIE)
- Access to patient samples and data
- Health economics
- Funding application collaboration and support
- Partnership working with Charity and Voluntary, Community, Faith and Social Enterprise (VCFSE) organisations
- Sustainable research practices

## Further Information



NIHR Manchester BRC webpage



BRC industry enquiry form



NIHR Manchester Clinical Research Facility (CRF) specialises in delivering early translational and experimental medicine research, addressing the evolving needs of our regional communities. The CRF offers dedicated facilities and wrap around support for the delivery of high intensity and complex early phase clinical trials that cannot be usually delivered on a hospital ward or undertaken in the community.

The CRF operate services across six facilities at:

- **Manchester Royal Infirmary** – Adults including Mental Health, Cardiovascular, Cardiology
- **Wythenshawe Hospital** – Adults including Respiratory, Allergy, Cardiology
- **Salford Royal Hospital** – Adults including Dermatology, Neuroscience, Metabolic
- **North Manchester General Hospital** – Adults including Respiratory, Infectious Disease
- **Royal Manchester Children’s Hospital** – Paediatrics
- **The Christie** – Oncology

## Checklist for accessing support

- Any research area - Manchester CRF sites are adaptable for all disease areas and strategically places research across its sites based on their expertise, ensuring patients have access to the right trials in the most suitable locations
- Experimental medicine – phase 1 and 2 clinical research, pilots, proof of concept studies, ATIMPs



Case Studies

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Access to clinical trial infrastructure with 24/7 inpatient and outpatient research services
- Dedicated specialist nursing and trial delivery teams
- Clinical trial feasibility and site evaluation
- Phase 1 and 2 and other complex clinical trial set up and delivery
- Experienced in cross-site, cross-Trust delivery of complex delivery of complex trials eg. ATIMPs
- Experienced in ATIMP study delivery eg. CAR-T, gene therapy - across multiple specialities
- Access to patient samples and data
- Funding application - collaboration and support
- Access to clinical and academic expertise
- Access to specialist clinical support services across GM
- Shaping work together with patients and public (PPIE)
- Collaboration with other NIHR infrastructure

## Further Information



[NIHR Manchester CRF webpage](#)

# NIHR HealthTech Research Centre in Emergency and Acute Care (HRC)

TRL: 3 - 8

The aim of the NIHR Manchester HRC in Emergency and Acute Care is to transform emergency and acute care by developing and deploying new technologies for the detection, diagnosis and treatment of disease, and embedding these technologies into everyday clinical practice.

Acute care is a branch of secondary health care where a patient receives active but short-term treatment for a severe injury or episode of illness, an urgent medical condition, or during recovery from surgery.

## Checklist for accessing support

- Innovations need to be HealthTech or a medical device
- Used in one of the following settings:
  - Primary
  - Community
  - Ambulatory
  - Accident and emergency (A&E) departments
  - Acute care wards
- Must aim to do one of the following:
  - Allow home monitoring
  - Optimise treatment
  - Streamline patient care
  - Relieve A&E pressure
  - Improve clinical decision making and diagnosis
  - Prevent acute episode/exacerbation of chronic illness
- Address an acute healthcare need



VALIDATE



Impact Case Studies

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Real world evaluation
- Access to patient samples and data
- Regulatory advice
- Access to clinical and academic expertise
- Funding application - collaboration and support
- Shaping work together with patients and public (PPIE)
- Sustainable research practices
- Health economics and use case identification
- Study design, set up and delivery
- Value proposition development and review
- Implementation and adoption guidance
- Partnership working with Charity and Voluntary, Community, Faith and Social Enterprise (VCFSE) organisations

## Further Information



NIHR HRC in Emergency & Acute Care webpage



HRC enquiry form

# NIHR Commercial Research Delivery Centre: Greater Manchester (CRDC:GM)

TRL: 6 - 8

Launched in April 2025, NIHR Commercial Research Delivery Centres (CRDCs) aim to improve the efficiency of commercial trial delivery across the UK. The CRDC GM supports setup and delivery of commercial studies across all specialties, helping to identify principal investigators and key opinion leaders through a national network.

Using a hub-and-spoke model, the CRDC supports decentralisation of studies by bringing research to patients. A dedicated team supports the setup and delivery of commercial studies.

The six partners of the CRDC GM span a range of specialties and care settings, enabling trial delivery across primary, secondary, community and social care:

- Manchester University NHS Foundation Trust (host)
- Northern Care Alliance NHS Foundation Trust
- Greater Manchester Mental Health NHS Foundation Trust
- Wrightington, Wigan and Leigh NHS Foundation Trust
- St John's Medical Centre
- Firsway Medical Centre

## Checklist for accessing support

- Must already have trial funding secured



First  
Three  
Projects

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Phase 2b-4 clinical trial delivery
- Study set up and delivery
- Trial recruitment strategy support
- Clinical trial feasibility and site evaluation
- Collaboration with other NIHR infrastructure
- Shaping work together with patients and public (PPIE)
- Access to clinical and academic expertise
- Sustainable research practices

## Further Information

-  Contact the CRDC:GM about feasibility
-  Contact the CRDC:GM about studies
-  Submit an enquiry to CRDC:GM

# NIHR North-West Regional Research Delivery Network (RDN)

TRL: ALL

The NIHR North-West Research Delivery Network (RDN) supports high-quality research across the region, focusing on studies led or hosted in the North-West.

The RDN can help from the start of the study process and have a plethora of experience that can add value to the study process. The North-West RDN is part of a national network that can help studies reach a larger multi-region scale where appropriate.

RDN supported studies are added to the RDN portfolio, giving access to training, the Study Support Service and funding advice. The RDN helps improve study performance, builds sponsor relationships, and offers guidance throughout the research process.

It's best to contact the Regional RDN as soon as possible to benefit from their expansive support offer. They can work with you to help identify how best they can help you plan and deliver a study.

## Checklist for accessing support

- Whilst initial advice and guidance around the NIHR portfolio is open to all, to access the full NIHR RDN support in England, and be included on the NIHR RDN Portfolio, studies must satisfy the requirements of the Department of Health and Social Care's eligibility criteria.

Further information about the portfolio eligibility criteria can be found online. To discuss further please do not hesitate to contact the NIHR NW RDN.

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Access to clinical and academic expertise
- Study design, set up and delivery
- Industry collaboration
- Peer review of protocol
- Collaboration with wider NIHR infrastructure
- Funding application – collaboration and support
- Clinical trial feasibility and site evaluation
- Business case development and impact assessment
- Value proposition development and assessment
- Partnership working with Charity and Voluntary, Community, Faith and Social Enterprise (VCFSE) organisations

## Further Information



[NIHR RDN Portfolio eligibility criteria](#)



[Contact the North-West RDN](#)

# Citylabs and Manchester Science Park

TRL: ALL

Citylabs and Manchester Science Park provide bespoke laboratory and office space for companies in the heart of Europe's largest clinical-academic campus and Manchester's knowledge quarter. Citylabs is located alongside four hospitals on MFT's Oxford Road campus, and is walking distance to the University of Manchester, offering the perfect location for companies looking to grow and scale, with direct access to the NHS and over 20,000 STEM graduates each year.



Citylabs and Manchester Science Park is home to over 70 life science, health and technology companies who benefit from 1:1 business support fostering innovation and collaboration.

## Checklist for accessing support

- Life sciences or healthcare related companies that are interested in exploring space within the Citylabs Campus or Manchester Science Park.



Case Study  
Lucid  
Innovation






Case Study  
APIS  
Assay

## Benefits of co-locating:

- Easier access to Manchester University NHS Foundation Trust's services, including sample access, expertise, data, funding support, and more
- Bespoke 1:1 business support
- Facilitated collaboration

## Further Information

-  [Citylabs webpage](#)
-  [Manchester Science Park webpage](#)
-  [Contact for more information](#)



The University of Manchester collaborates with, and supports, SMEs through a variety of activities – from research and knowledge exchange partnerships to enable the development of new products, processes or services, to accessing world-leading academic expertise and state-of-the-art facilities, and upskilling your workforce and recruiting future talent.

The University works with a broad network of regional and national stakeholders, including partners, networks and clusters. Where another organisation or programme may be better suited to an SMEs needs, the team can help make appropriate connections.

ScaleUp Forum - The Business Engagement and Knowledge Exchange Team run a free, peer-to-peer support network for ambitious businesses, on all stages of their scaleup and growth journey.



## Checklist for accessing support

The Business Engagement and Knowledge Exchange Team will work with you to understand your project needs and objectives and will suggest the most appropriate mechanisms to support collaboration. This includes identifying suitable academic expertise and access to equipment and facilitates. In some cases, there may be opportunities to apply for jointly-leveraged funding.



Most funding programmes and grants require a certain level of development and proof of feasibility to qualify for research project funding

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Access to clinical and academic expertise
- Access to facilities
- Study design, set up and delivery
- Use case identification and development
- Training and development programmes
- Value proposition development and review
- Health economics
- Access to patient samples and data
- Co-location opportunities
- Funding information and support
- Shaping work together with patients and public (PPIE)
- Sustainable research practices
- Partnership working with Charity and Voluntary, Community, Faith and Social Enterprise (VCFSE) organisations

## Further Information [UoM](#)



[Business Engagement](#)



[Contact for more information](#)



Health Innovation Manchester (HinM) is a placed-based innovation organisation, charged with accelerating the deployment of innovation across Greater Manchester by forming strategic partnerships between health, academia and industry.

As part of the Health Innovation Network nationally, HInM provides expert support to innovators and entrepreneurs across the entire pathway of innovation, from having a great idea through to successful launch and commercialisation.

## Checklist for accessing support

- Must be an Innovator seeking local (GM) support applying via HInM portal
- We do not provide funding for development or evaluation, but we provide Universal and Enhanced support services at no cost to the innovator.
- We prioritise market-ready innovations with the potential for rapid adoption and scale-up that address a local GM NHS System priority need.

\* Access to distinctive offer may require payment



Case Study  
Care Home  
Falls

Life Science

HealthTech & MedTech

CROs

Diagnostics

BioTech

Digital & Data

Pharma

## The team can help you with:

- Advice, Signposting and access to training resources (Universal)
- Advice and Guidance including navigating NHS procurement (Universal)
- Refining your solution with respect to current operational and clinical challenges (Enhanced)
- Engagement with relevant stakeholders for R&I activities. (Enhanced)
- Validating the need for your innovation (Enhanced)
- Gathering real-world evidence and feedback (Distinctive\*)
- Regional and national adoption of validated innovations (Distinctive\*)

## Further Information



HinM online enquiry form



Contact the HinM team

# Health and Care Research and Innovation Support Across Manchester

SME Toolkit

**We welcome your feedback on the SME Toolkit.**

Please use this short form to tell us whether the toolkit was useful and to suggest any improvements for future updates.

[SME Toolkit Feedback Survey](#)

